

Account Manager

GFG Alliance • Mildura VIC 3500



Base pay
\$0 - \$0



Work type
Full time



Contract type
Permanent

Skills

SALES

TIME MANAGEMENT

TEAM PLAYER

CONTINUOUS IMPROVEMENT

Full job description

About the role

As the Account Manager putting the customer first is your number one priority to ensure you are creating an exceptional customer experience. You understand teamwork is critical to achieving this success. Working in conjunction with the Branch Manager you will help drive a culture of work smarter not harder, through innovation, continuous improvement and efficiencies.

Responsibilities include:

- Building and maintaining customer relationships
- Generate new opportunities to build on existing client base
- Keen to join a high-performing team in a supportive team culture
- Strong business acumen and reporting skills

About your experience

You are a proactive and engaging team player with a customer-centric focus, who has a passion for account management. You enjoy operating autonomously and have a high level of integrity. Proven networking skills and an ability to build and strengthen customer relationships, across different

Job details



Date posted
12 May 2022



Expired On
27 Jun 2022



Category
Sales



Occupation
Account Manager



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\$0 - \$0



Contract type
Permanent



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Job mode
Standard business hours



Work Authorisation
**AUSTRALIAN CITIZEN /
PERMANENT RESIDENT**

construction segments.

- A proven sales record in Construction, Engineering, or Manufacturing industries
- Develop and Maintain Customer Relationships
- Have strong time management and communication skills
- Eager to join a high-performing team and industry leader

- Willingness to learn and grow as your career develops
- Exceptional negotiation skills
- Strong demonstration of achieving KPIs
- The ability to positively engage with key stakeholders
- Preferred understanding of Construction Industry including Reinforcing.
- Valid driver's licence

About our team

At **InfraBuild** we are inspired by visions of what might be possible, of making our world a stronger, safer, more sustainable, and connected place to live. We are inspired to challenge the notion of what is possible, from building the cities that we live into the infrastructure that powers them. We're there to collaborate and help make possibilities happen. This is how ideas take shape and innovations become reality.

Next steps

Across our different business units, we offer career opportunities for people who share our drive, passion and ambition. From apprentices and graduates to experienced professionals, we are committed to offering fulfilling careers and the chance to grow as our business grows. We would love you to be part of our journey.

Apply today.